# EXHIBIT C

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#### COMMONWEALTH OF MASSACHUSETTS

NORFOLK, ss.	DEPARTMENT OF THE TRIAL COURT CIVIL ACTION NO
ISLAND OASIS FROZEN COCKTAIL CO., INC	·-, )
V.	ý
NUCO USA LLC, Defendant	

#### COMPLAINT

### Nature of Action

This is an action for declaratory judgment arising out of the Defendant's assertion 1. of a series of non-meritorious and frivolous claims against the Plaintiff.

## **Parties**

- The Plaintiff, Island Oasis Frozen Cocktail Co., Inc. ("Island Oasis"), is a duly 2. organized Massachusetts corporation having a principal place of business in Walpole, Norfolk County, Massachusetts.
- The Defendant, NUCO USA LLC ("NUCO"), is a limited liability company 3. having a principal place of business in Visalia, California.

## Jurisdiction and Venue

- This Court has jurisdiction over this matter pursuant to the provisions of M.G.L. 4. c, 212, §4 and M.G.L. c. 231A, §1.
- NUCO is subject to the jurisdiction of this Court pursuant to the Massachusetts Long-Arm Statute, M.G.L. c. 223A, §3, inasmuch as it has transacted business in Massachusetts and has contracted to supply services and products in Massachusetts.

2/ 13

6. Venue is appropriate before this Court as the Plaintiff has a principal place of business in this county.

#### Facts

- 7. At all times relevant hereto, Island Oasis has been engaged in the business of producing and distributing quality beverage products and innovative drink-making equipment.
- 8. On information and belief, NUCO was formed in 2002 for the purpose of developing and marketing "smoothie bars." (i.e. locations for the mixing and sale of smoothie drink products to retail customers). NUCO established relations with franchisees for the distribution and sale of smoothie bar products, originally under the tradename "Nutrition Connection."
- 9. In 2005, Island Oasis entered into discussions with NUCO to develop a turnkey smoothie bar concept to be presented to potential customers, including health clubs, gymnasiums and resorts. The smoothie bar and its beverage products, to be sold under the name "Power Blendz", was to be made from specialized and patented machinery designed and supplied by Island Oasis and combining juice products of Island Oasis with powder protein supplements to be supplied by NUCO. As of the time of these discussions, Island Oasis was already doing substantial business with health clubs, gymnasiums and resorts, selling them juice products with the specialized equipment for mixing and dispensing those products. Also as of that time, NUCO had seen a decline in its franchise base from a high point of 22 to approximately 10 franchisees.
- 10. During the course of the discussions, NUCO proposed that it be paid by Island Oasis for the efforts of its co-founders, Jacob Barber and Charles Davis, in developing the turnkey concept. NUCO also proposed that Island Oasis charge customers an operational fee of \$49-100 per month, and that it also pay NUCO 15% of the price of Island Oasis fruit mix sold to customers.
- 11. Island Oasis never agreed to any of these payment concepts, either orally or in writing.
- 12. Instead, Island Oasis and NUCO entered into a "Joint Venture Agreement" dated November 21, 2006, a copy of which is appended hereto Exhibit 1 (the "JV Agreement"). The

express purpose of the Joint Venture Agreement was for the "testing, the performance of the Power Blendz juice bar concept created by NUCO in order to create long-term projections of its profitability to Island Oasis." (Joint Venture Agreement, Section 2)

- Pursuant to Section 4 of the Joint Venture Agreement, Island Oasis and NUCO 13. were expressly entitled to retain "all profits generated by their individual product of sales." Nowhere in the Joint Venture Agreement was there any provision for sharing of profits. Instead, on the one side Island Oasis proceeded to sell juice products to customers, as well as leasing of its patented specialized machinery, and on the other side NUCO was to sell to these customers its protein supplements in powder form, which was to be combined with the Island Oasis juice products.
- From 2006 to 2009, almost exclusively as a result of the sales and marketing 14. efforts of Island Oasis, the number of outlets to which Island Oasis and NUCO were able to sell their respective products increased to over 500, several of which were located in Massachusetts. The customers included various entities that were already a part of the Island Oasis customer base for other of its specialty branded beverage products, and numerous additional customers developed by Island Oasis, including gymnasiums, resorts, universities, coffee shops and even Royal Caribbean cruises. Among the additional customers added was the Sheetz Convenient Store chain operating out of the Northeast. By dramatically expanding the customer base, Island Oasis effectively permitted not only itself but also NUCO to dramatically expand sales of products.
- Pursuant to Section 7, the Joint Venture Agreement had an initial one-year term, 15. to be automatically renewed each year thereafter unless either party gave written notice to the other party not to renew.
- In 2009, Island Oasis made a business decision to terminate its relationship with 16. NUCO under the Joint Venture Agreement. In particular, Island Oasis based its decision as a result of various shortcomings by NUCO in connection with its performance under the Joint Venture Agreement:
  - NUCO was consistently late in supplying product to customers, resulting in (a) numerous complaints from customers;

- (b) NUCO did not properly and timely attend to customer requests for service;
- (c) NUCO failed to devote the necessary human resources to work with Island Oasis to further develop the national market.
- 17. Island Oasis gave proper written notice to NUCO in October, 2009 of its decision not to renew the Joint Venture Agreement. Further pursuant to Section 7 of the Joint Venture Agreement, upon such termination by notice, "the Joint Venture shall be terminated as well and all Parties' obligations under this Agreement with respect to the operation and administration of the Joint Venture shall no longer have force and effect."
- 18. As of the time of notice of termination, Island Oasis made clear to NUCO that it would be proceeding with sales of its juice products and equipment to customers particularly to those who were relying upon continued supply of this product line. Island Oasis did not, in any way, attempt to restrict NUCO from selling its own protein supplements to these same customers or to any other customers or propects, and on information and belief, NUCO did continue sales of its product to customers through an affiliation with another entity, Schwartz Labs.
- 19. In late 2010, long after the formal termination of the Joint Venture Agreement, NUCO, through counsel, began to assert claims against Island Oasis. In particular, NUCO asserted claims against Island Oasis for payment purportedly attributable to the time and efforts of NUCO's co-founders, for the failure to charge Power Blendz customers an operational fee, and for the failure to pay NUCO a 15% fee for every case of Island Oasis juice mix sold, notwithstanding the fact that Island Oasis had never agreed to any of these payment obligations and notwithstanding the fact that the Joint Venture Agreement never called for any of these payments.
- 20. In addition, NUCO, through counsel, asserted claims against Island Oasis for alleged losses of business opportunity, notwithstanding the fact that as a result of the sales and marketing efforts of Island Oasis, NUCO was permitted to dramatically expand its customer base.
- 21. NUCO also asserted claims against Island Oasis for amounts spent on protein supplements that it is allegedly unable to sell, notwithstanding the fact that Island Oasis has

never prevented NUCO from proceeding to make sales to the customer base that had been dramatically expanded by Island Oasis.

- 22. More generally, NUCO has asserted claims against Island Oasis based upon alleged breaches of oral contract, alleged fraud and misrepresentation, alleged breaches of fiduciary duty, alleged trademarks violations and alleged unfair competition practices, notwithstanding that all such claims are completely non-meritorious and frivolous.
- 23. At all times relevant hereto, Island Oasis has denied that it has any liability whatsoever to NUCO and had demonstrated to NUCO that there is no legal or factual basis for any of NUCO's claims. Notwithstanding the foregoing, NUCO has continued its threats to assert claims against Island Oasis.

# Action for Declaratory Relief

- 24. Paragraphs 1-23 are incorporated herein and made a part hereof.
- 25. Pursuant to the provisions of Chapter 231A of the Massachusetts General Laws, there is an actual case and controversy between the parties that is adjudicable by this Court.
- 26. Island Oasis is entitled to a judgment from this Court declaring that it has no liability whatsoever to NUCO for any claim that has been threatened or could otherwise be asserted by NUCO.

# Prayers for Relief

WHEREFORE, Island Oasis respectfully requests that this Court:

- 1. Enter a declaratory judgment in its favor confirming that Island Oasis has no legal liability whatsoever to NUCO or to any principal of NUCO;
- 2. Award Island Oasis its reasonable attorneys fees and costs; and
- 3. Grant such other relief as may be deemed just and appropriate.

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# Jury Trial Demand

The Plaintiff demands a trial by jury on all issues so triable.

ISLAND OASIS FROZEN COCKTAIL CO., INC. By its attorney,

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Joshua Cook BBO # 660346
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## JOINT VENTURE AGREEMENT

WHEREAS Island Oasis is engaged in the business of producing quality frozen drink mices and innovative drink making equipment.

WHEREAS the NUCO USA is suggested in the business of producing turn key juice bur excepts and dietary supplements:

WHEREAS the Parties with to join together in a joint venture for the purpose of increasing frozen drink mix sales and exhibiting furtoning in new markets.

NOW THEREFORE BE IT RESOLVED, in consideration of the mutual coverents, primites, equivaties and other good and valuable concileration set Enth bereit, the Parties agree at follows:

1. Formation. The joint venture formed purposes to this Agreement (the Joint Venture') shall do business under the name Power Blands Markot Test, and shall have its legal address at 12201 N. MANYES, IV ST. Wiscold Co.

The Joint Venture shall be considered to all respects a joint vectors between the Parties, and nothing in this Agreement shall be construed to create a partnership or any other figurity relationship between the Parties.

2. Purpose. The Joint Venture skill be formed for the purpose of tenting the performance of the Power Blands false bar concept armsed by NUCO in order to cause long tests projections of it's profitability to kiland Onsis Inc.

#### 3. Continuelous

- a. The Parties shall such make so initial contribution to the John Venture according to the following terms:
  - i. Inland Geals's Contribution: Island Gesis will pay for all fravel expenses related to the training of Island Gesis of leaff and sucknal marketing expenses. Island Gesis will also contribute the resences of its marketing department for the production of all Power-Bloods strice for concept mones and related marketing metarials. Finally, Island Geols will contribute access to its products at a maximum of full list wholesale price to all business owners operating the Power Bloods system.
  - ii. NUCO USA's Contribution: The NUCO USA will contribute information tested to flaviorestines, business planning, emprighted material, steepes, and all other components of the trade marked Power Blands jutes for concept. The NUCO USA will contribute unlimited complication, training, and general material materials support.

Joint Venture Revenued

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The NUCO-USA will contribute labor related to necessary national training, marketing emissions, and trade abows. Pinally, the NUCO USA will contribute access to its products at a maximum of full list wisolocale price to all bushoest operating the Power Blendy system.

- 4. Distribution of Profice. The Parties shall retain all profits governood by their individual
- S. Management, The Joint Venture shall be associed according to the following terror: A streaming communico consisting of Mike Electors, Mark Malkin, and Jacob Bartor, Each committee member will have 33% voting power. Mark Malkin is appointed as the chief executive officer of the venture and is responsible for the day to day operations.
- 6. No Exclusivity. Neither Party simil be obligated to offer any incinner opportunities or to conduct business exclusively with the other Party by virtue of this Agreement.
- 7. Tom. This Agreement shall remain to full force and offer, for a period of twelve meaning from the date of this Agreement (the "initial Term"). Upon the expansion of the initial Term, the Agreement shall be automatically remained for successive periods of one year each (each a "Renewal Term"), unless either Party gives written action of (confination to the other Party at Jest 30 days prior to (but in no case more than 60 days prior to) the expansion of the latin! Term or of any Renewal Term. At any time, this Agreement in any also be terminated by mutual written consent of the private. If this Agreement either express or is terminated by mutual Venure shall be terminated as well, and all Parties' obligations under this Agreement with respect to the opecation and administration of the Joint Venure shall to longer have known office.
- B. Confidentially. Any proprietary information pertaining to either Party's business to which the other Party's exposed as a result of the relationship contemplated by this Agreement shall be considered to be "Confidential Information." Medice Party may disclose, use, or modify say validated for Proprietary Information to say person or cocky, except as required by how, without the express waiten content of the affected Party.
- 9. Further Actions. The Parties hearby agree to execute any further documents and to take any necessary actions to complete the formultion of the Joint Vector.
- 10. Assignment. Neither Party may assign or transfer their respective rights or obligations under this Agreement without price written consent from the other Party. Except that if the resignment of transfer is pursuant to a sole of all or substantially all of a Party's assets, or is pursuant and a sile of a Party's business, then so consent shall be required. In the event that an assignment or transfer is made pursuant to other a subsociall or substantially all of the Party's assets or, pursuant to a subsocial transfer written notice that to given of such transfer within 10 days of such assignment or transfer.

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IN WITNESS WHEREOF, the parties have caused this Agreement to be executed the day and

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CES IDENTICED

Pres.